

NEW PARTNERSHIPS INITIATIVE

NPI CLOSEUP: CATALYZING ACTION PLAN IMPLEMENTATION

A SUMMARY OF GLOBAL FINDINGS AND AGENCY RESOURCES

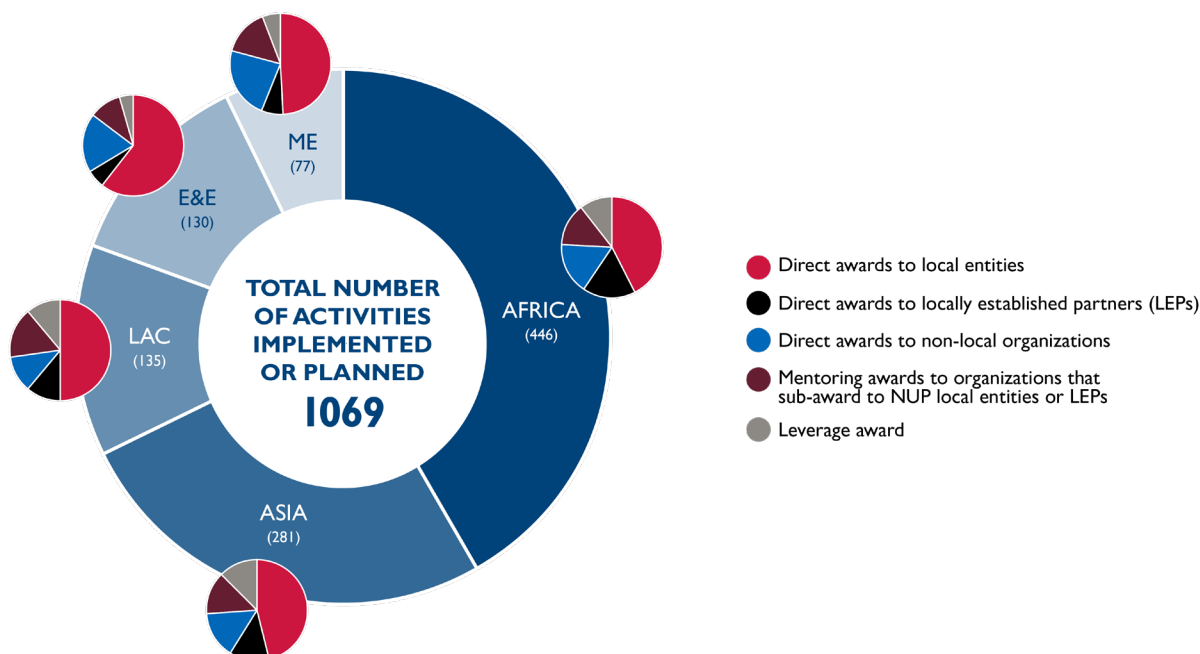
BACKGROUND

To advance the New Partnerships Initiative—a key outgrowth of USAID’s [Acquisition and Assistance Strategy](#) to grow and strengthen the Agency’s global partner base—all Missions and overseas operating units (OUs) were required to submit two-year NPI Action Plans describing how they would implement NPI’s partnership approaches from FY 2019 through FY 2021. The NPI Incubator (Partnerships Incubator) analyzed all 77 plans to compile this summary of current and anticipated NPI awards and activities across the Agency.

SUMMARY OF GLOBAL FINDINGS

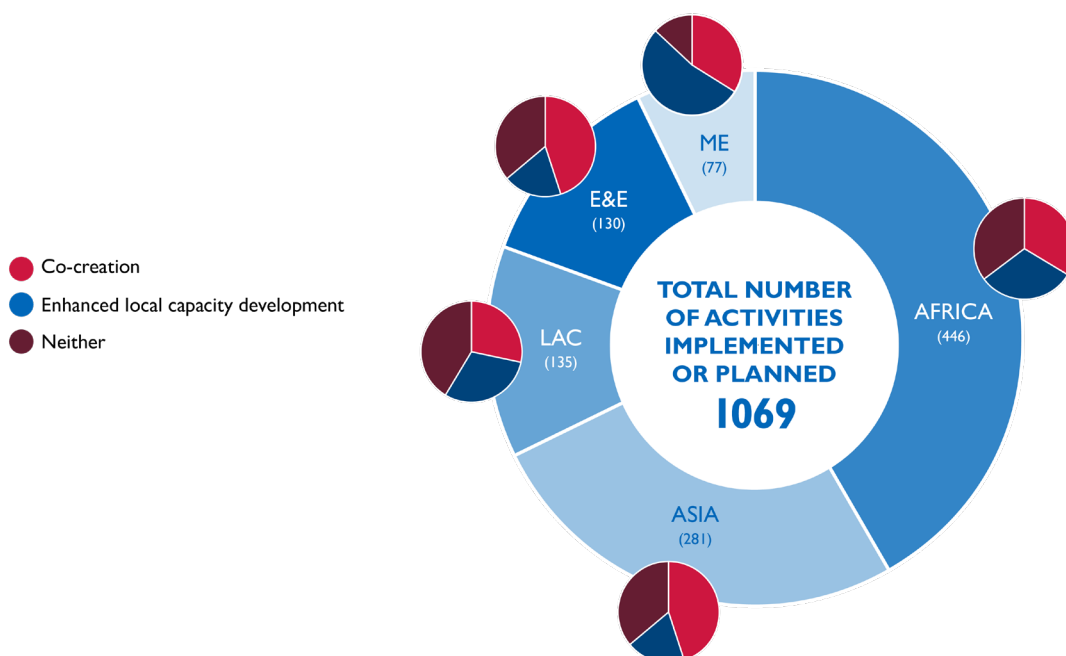
Across the Agency, 1,069 NPI activities are currently underway or anticipated, with a total estimated value of \$12.9 billion in awards. Missions have most commonly issued direct awards to local partners to:

- Increase the number of local awards.
- Enhance local ownership of development solutions and empower local actors.
- Foster greater self-reliance within local communities.



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Co-creation was widely recognized as an effective (and most commonly used) standard practice to attract new partners and to develop innovative solutions to development challenges. Missions noted that co-creation participants have a greater understanding of the local context, and that participation in co-creation exercises led to co-ownership of projects and enhanced program sustainability. Both pre- and post-solicitation, Missions report utilizing a variety of co-creation approaches to tap into local expertise.



NEXT STEPS

A detailed analysis of the Action Plans will be published in March. Learn more about NPI through the [NPI Closeup webinar series](#), and [click here](#) to watch the recording of the presentation about the initial findings.

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