



USAID
FROM THE AMERICAN PEOPLE

WorkwithUSAID.gov



New to USAID? Start here.

QUICK FACTS ABOUT USAID

USAID is the world's premier international development agency driving efforts to build a world that is safer, healthier, and more prosperous for everyone.

USAID operates Missions in 80-plus countries and programs in more than 100 countries. These programs impact agriculture; economic growth; environment; education; democracy, human rights, and governance; women's empowerment; water and sanitation; and global health. USAID also responds to humanitarian disasters.

USAID partners with organizations across the public, private, and nonprofit sectors to harness their expertise, innovation, and sustainable solutions to address development challenges.

For additional information, visit the [USAID website](https://www.usaid.gov).

Want to work with USAID to drive development results? We want to help you on your journey.

Set the stage for your success in working with USAID.

Visit [WorkwithUSAID.gov](https://www.usaid.gov).



Are you ready to work with USAID?

CHECKLIST

Before you run any race, you've got to get ready. This checklist will help you examine and verify your readiness to work with USAID, get connected to the USAID partner ecosystem, and take actions that will influence your journey and outcomes.

Is my organization eligible to work with USAID?

Generally speaking, almost any organization is eligible to work with USAID.

Each USAID funding opportunity defines eligibility requirements. Two levels of eligibility exist:

1. "Unrestricted eligibility" has no limitations on eligibility, whereas
2. "Restricted eligibility" may be limited by organization type, location, or efficiency.

How do I prepare my organization to work with USAID?

Access steps, helpful resources, and practical guidance to get ready to partner with USAID through the "How to Work with USAID" [online training series](#).

Become familiar with USAID acronyms with the "Acronym Soup" video ([English](#)) and this [quick reference guide](#).

Consider partnering with more experienced implementers to become familiar with USAID requirements for work planning, financial management, and program reporting.

Register your entity in the [WorkwithUSAID.gov Partner Directory](#) to highlight your capabilities and network with others in the international development community.

Discover potential [sub-opportunities](#) with current USAID prime contractors.

Learn to measure success, monitor your activities, and report on performance. Put in place an [Activity Monitoring, Evaluation, and Learning](#) plan before you submit a concept note to USAID.

Take the [WorkwithUSAID.gov Pre-Engagement Assessment](#) to determine whether your legal, financial, and operational policies meet USAID requirements.

Assemble evidence or documentation of your organization's capacity, [past performance](#), and required certifications. Have these readily available to provide a timely response to a USAID funding solicitation.

Ensure your organization understands that, if an award is made under an acquisition versus an assistance mechanism, USAID is given exclusive branding and marking. See USAID's [branding and marking requirements](#).

Review [USAID Mission websites](#) and [Country Development Cooperation Strategies](#) to connect your organization's capabilities with a Mission's focus areas.

Familiarize yourself with the registration process for organizations seeking federal funding, including Login.gov, the System for Award Management (SAM), the NATO Commercial and Government Entity (NCAGE) system, and more. See USAID's training module on "[Registering to Work with USAID](#)."

How can I connect to the USAID partner ecosystem?

Register in the [WorkwithUSAID.gov Partner Directory](#) to join the network and learn about partners throughout the world already involved in or interested in being involved in USAID projects.

Participate in USAID co-creation activities, respond to [Requests for Information \(RFIs\)](#) and [Sources Sought Notices \(SSNs\)](#), and develop concept notes to register your interest and share your ideas.

Join the [Work with USAID LinkedIn Group](#), follow us on Twitter/X [@WorkWithUSAID](#), like our Facebook page [@WorkwithUSAID](#), and check out our YouTube channel [@WorkwithUSAID](#).

Attend [partnership events](#), to connect and network with global development organizations and USAID.

Where can I find out about funding opportunities?

Review the Agency's [Business Forecast](#) to explore upcoming funding opportunities.

Visit the [WorkwithUSAID.gov Funding Feed](#) to identify current funding opportunities compiled from [Grants.gov](#) (grants and cooperative agreements) and [SAM.gov](#) (contracts).

Monitor the [WorkwithUSAID.gov Sub-Opportunities portal](#), where you can find opportunities posted by USAID prime implementing partners.

How does USAID make funding decisions?

USAID determines its priorities based on input from Congress, the Executive Office, and partner countries. These are outlined in [Country Development Cooperation Strategies](#).

USAID awards the majority of its funds through a competitive process in which organizations submit proposals to USAID and the best and most innovative ideas are funded. Review [USAID's strategy and planning process](#).

What is required of my organization to receive funding?

Ensure that your organization has completed registrations in all necessary systems ([Login.gov](#), [SAM.gov](#), [NCAGE](#), etc.) in order to receive federal awards.

For a step-by-step guide to registration, see the training module on "[Registering to Work with USAID](#)."

Your registration components will vary depending on whether or not your organization is based in the United States and whether you are seeking acquisition or assistance opportunities.

Be sure to use your exact organization name for all registrations. Any spelling and punctuation variations may cause issues.

Review [USAID Financial Management Principles and Standards](#) and [Financial Audit Guide](#) to determine whether your organization meets Agency requirements.

Confirm compliance using the [Certifications, Assurances, Representations, and Other Statements of the Recipient ADS](#) document.



USAID wants to connect with you and help you better engage with the Agency. If you have any additional questions that are not listed in this checklist or our [FAQ](#), please email us at IndustryLiaison@USAID.gov.

ABOUT THIS WEBSITE

[WorkwithUSAID.gov](#) is a free resource hub that empowers partners with the knowledge and networks to navigate locally led development. Registration on this globally accessible website unlocks a variety of innovative services and curated resources designed to improve organizational readiness, connect partners to peers and experts, and prepare them to receive USAID funding. You're creating a better world; we're here to help.